The Florida Society of Plastic Surgeons' VIP Member Benefit Program

A Valued Industry Partner (VIP) is a company that enters into an agreement with FSPS to provide our members with a valuable discount on the products and/or services they offer Plastic Surgeons. See the discounts below available exclusively to FSPS Members.



A leader in nutrition science, **Abbott Nutrition's** goal is to deliver nutrition products and education that help people across the world live their best life. We support Plastic Surgeons with Juven, which is an over the counter targeted amino acid nutrition therapy. Clinically shown to expedite incision healing and enhance collagen formation. A 25% discount for offices who setup an account on the Abbott Store to purchase and resell Juven.

Abbott Nutrition Contact:

Perry Morgan <u>perry.morgan@abbott.com</u> 614-747-5728 Angela Hamilton <u>angela.hamilton@abbott.com</u> 407-457-9087



Alira Medical Devices is a US-based organization committed to providing Medical Devices and Surgical Instruments throughout the United States. We offer medical practitioners the facility to purchase high-quality, sophisticated instruments and devices from a reliable source at the best price!

At Alira, Our Aim Is to be The Go-To Shop for All Kinds Of Surgical Instruments And Medical Devices For Plastic Surgery, Liposuction, Gynecology, Breast Surgery, And Dentistry.

Discount: 25% for all FSPS Members

Alira Medical Devices Contact:

Muhammad Ali Khan mak@alirameddevices.com 818-614-4592

Allergan Aesthetics

an AbbVie company

Allergan is pleased to provide a discount on AlloDerm and Strattice to the FSPS members. Please have members work with their local territory manager for ordering purposes.

Allergan Contact:

Elizabeth Percy - Elizabeth.percy@allergan.com 813-777-4265



Since 1975, the **American Association for Physician Leadership** has helped physicians develop their leadership skills through education, career development, thought leadership and community building. FSPS members will be offered member rates.

AAPL Contact:

Dawn McKnight – dmcknight@physicianleaders.org 813-636-2817



Applied Medico-legal Solutions Risk Retention Group, Inc. (AMS RRG) – 10% off all standard pricing for annual Medical Malpractice Liability premiums.

AMS Contact:

Harry K. Moon, MD- hmoon@AMSRRG.com 954-990-7052



ARX is offering cost plus or "interchange" plus pricing as well as a free EMV (Chip Card enabled) terminal to anyone that needs one. We will perform a no cost audit of any members current program to determine the potential savings of switching to this pricing model.

ARX Contact:

Brian Fatigati – brian@arxpay.com 407-797-5829



Plastic Surgery Instrumentation **ASSI** Show Pricing Year Round!

ASSI Contact:

Tim Rhino – trhino@accuratesurgical.com 516-589-2149



Bimini Health Tech is offering a 20% Discount on any PureGraft or Dermapose product purchased by an FSPS Member through December 31, 2023. Products include:

PureGraft Filtration Systems (PG 850 / 250 / 50)

PureGraft Boost Adipose Micronizer (Double pack 1500μm/500μm)

Dermapose Refresh

Dermapose Access

Bimini Health Tech Contact:

Jeff Klecatsky, Eastern Sales Director - jklecatsky@biminihealthtech.com 610-585-5015



Biodermis purchasing offices: Additional 10% off the professional discounted prices. For referring offices: Personalized 10% off coupon code for patients' use.

(Representative must be contacted to take advantage of these offers).

Biodermis Contact:

Sean Mahoney – seanm@biodermis.com 702-260-4466



Black Talon Security - 10% discount on Cybersecurity Services which include: an initial cybersecurity audit, live (webinar-based) cybersecurity awareness training, quarterly vulnerability scans of your internal and external network, and penetration testing

10% discount on HIPAA Compliance Services which include: Security/Privacy Officer training, staff training, risk management assessment, review and assistance with policies and procedures, etc.

Black Talon Security Contact:

Paul Murphy – paul.murphy@blacktalonsecurity.com 800-683-3797



CashDiscountProgram.com is a nationally recognized merchant service provider specializing Zero Cost Processing- let us show you how to reduce your fees to \$0.00!

CashDiscountProgram.com Contact:

info@cashdiscountprogram.com



Click Here to View More Information

ChargeCardSettlement.com Contact:

Dan Segal – dan@chargecardsettlement.com – 727-560-7654



Christopher Nuland, Esq., lobbyist and attorney has had a long time relationship with The Florida Society of Plastic Surgeons. Mr. Nuland is available to all FSPS members.

Don't forget to ask about the FSPS discount!

Christopher Nuland, Esq. – nulandlaw@aol.com – 904-355-1555



Doc-DI is now offering to FSPS members a free evaluation of your current insurance and a 20% discount on Disability products. Also, FREE life insurance for some healthcare workers.

Many of our FSPS members in Florida experienced what it was like to be unable to practice during the initial start of the Pandemic. If you were unable to practice in your occupation because of a disability, this also occurs. As Physicians continue to put themselves at risk, we are providing more specialty disability and life insurance protection for less. We have negotiated discounts for members of FSPS and are able to cover over 65% of current earnings.

Because of the current situation, many of the underwriting restrictions have been lifted to facilitate both Disability and Life policies for you with policy benefits offered up to age 70 and beyond.

Serving Doctors for over 30 years, we can provide peace of mind during these difficult times. Please e-mail or text us for your FREE personal evaluation.

DOC-DI.com Contact:

Maureen Kirschhofer, CLU, ChFC – maureenk1@bellsouth.net 904-730-9654



ORDER RYANODEX® (DANTROLENE SODIUM) FOR YOUR OFFICE-BASED SURGERY CENTER TODAY

By ordering directly from Eagle, FSPS receives exclusive benefits:
Special pricing (25% discount off WAC)
Live, in-person demonstrations and help with MH drills
Annual supply of mock drill vials at no cost
Shelf life of 33 months from manufacture date

In the treatment of malignant Hyperthermia (MH), only the Ryanodex formulation of dantrolene sodium allows for rapid response with 1 vial, by 1 provider, in less than 1 minute.

Eagle Pharmaceuticals Contacts:

South Florida/Miami: Jody Pearson -201-962-5679 - jpearson@eagleus.com West coast/Tampa: Brandon Derrick - 551-579-2044 - bderrick@eagleus.com North Florida/Orlando: Nick Fuller - 904-584-5320 - nfuller@eagleus.com TLH/Panhandle: Morgan Sansing - 205- 567-6769 - MSansing@eagleus.com www.eagleus.com



Edgewood Healthcare Advisors (a division of EPIC Brokers) provides customized medical malpractice insurance and risk management solutions for physician practices and healthcare facilities around the country. Medical Malpractice Program with a 5-15% discounts depending on location and eligibility

Edgewood Healthcare Advisors Contact:

Teddy Gillen - teddy.gillen@epicbroker.com - 404-719-4442



We are **Evolutionary Biologics**. Our science and technologies change lives, our products create external beauty and internal wellness, while our community strives for mental health, longevity, and a better quality of life!

While there are many innovative modalities in the market, none restore tissue function at a cellular level like MSC Exosomes. With over 300 growth factors, a full spectrum of peptides, and 30 forms of collagen, this biologic will ensure your patient's consistent long-term results with tighter, younger-looking skin.

Introducing our newest products to FSPS Members

EXO Elixir™ Dermal Fibroblast Exosomes for aesthetics & EVO GRO™ Hair Regeneration for restoration with over 300 Growth Factors and 30 forms of collagen.

Philanthropy is our Philosophy

We donate a portion of profits to Mental Health Awareness, one of the leading causes of discontent on our planet. Help us bring peace of mind to the world!

Evolutionary Biologics is proud to offer a 15% discount to all FSPS Members.

Evolutionary Biologics Contact:

Adam Burner - adam.exoelixir@gmail.com - 321-356-3855



Juventix Medical offers practitioners a unique business opportunity within the regenerative medical industry through a low cost set-up and high margin approach to Platelet Rich Plasma application.

Discover why more healthcare providers are switching to our results-driven platform. Enhance your practice with new treatment options and see why patients are raving about their results.

Our PRP Kits are pyrogen free and cleared by the FDA and ISO

FSPS VIP Discounts: 25% off ALL PRP Kits and exclusive discounts on equipment (Centrifuge, LED Activator & Bio-Incubator Systems)

www.juventix.com

Juventix Contact:

Adam Burner - adamipsjuventix@gmail.com - 321-356-3855



Illumination Consulting is a full-service, digital marketing agency that has been working with website owners to increase sales and profitability for over 20 years.

Services We Offer:

- SEO/Search Engine Marketing
- Social Media Marketing
- Content Marketing/Blogging
- Website Design
- Graphic Design
- Video Design
- Business Consulting

We are offering all FSPS members a free business consultation with any of our marketing services. In addition, all members qualify for an additional 15% discount on all marketing services and a 25% on website design and development services.



LendingUSA is a leading provider of patient financing for elective medical procedures. Our platform allows patients to pay the out-of-pocket costs for procedures in low monthly payments, while ensuring you get paid quickly and reliably.

\$100 SIGN UP OFFER!

All FSPS members that are not currently a LendingUSA merchant will receive a \$100 American Express Gift Card upon successfully enrolling with the company.

How LendingUSA Helps Your Practice

No provider fees on prime loans. When you perform a \$5,000 procedure, you receive \$5,000 We approve loans up to \$35,000 so you can grow revenue with more high-cost procedures.

Our high approval rates include a wide range of credit scores, empowering you to help more patients afford treatment with our simple one-page application that can be completed in minutes, treatment can start the same day a patient is approved!

LendingUSA Contact:

Matthew Lorton - matthew@lendingusa.com - (800) 994-6177 Ext. 539



Discounted web design, web marketing, email marketing, advertising and reputation management.

Media Sophia Contact:

George Magalios - george@mediasophia.com 561-701-8612



Merchant Advocate helps businesses lower the cost of accepting credit cards, WITHOUT SWITCHING PROCESSORS. Our team of analysts will perform a FREE analysis of your statement to uncover any hidden fees, coding errors or inflated rates. We negotiate on your behalf to eliminate those fees and monitor your account every month to ensure you keep saving. There are no upfront costs and no obligation.

Merchant Advocate has helped our clients save over \$100 million dollars in excess fees and hidden costs.

Through our intensive Analyze, Adjust, and Audit process, we can help put money back in your pocket. Get your free analysis today!

Take advantage of our exclusive offer to FSPS Members:

Merchant Advocate will perform a FREE ANALYSIS and provide a 20% discount off our services!

Merchant Advocate Contact:

Michael J. Giongo - mgiongo@merchantadvocate.com - 610.724.2461



Modernizing Medicine® is transforming how healthcare information is created, consumed and utilized in order to increase practice efficiency and improve patient outcomes. As the healthcare landscape continues to transform and evolve, we are dedicated to supporting plastic surgery practices with our suite of plastic surgery-specific products and services developed with practices just like yours in mind. Our plastic surgery-specific, data-driven and cloud-based electronic health records (EHR) and practice management (PM) systems, plus Business Operations Services, were built by a team including plastic surgeons and practice management professionals. We also offer solutions for your virtual practice, including telehealth, contactless intake and payment features and a robust suite of tools for patient engagement and empowerment, such as patient self-scheduling, appointment reminders, on-demand messaging and patient surveys. Other solutions we offer include Analytics, Inventory Management, Photo Management, and tools for collecting and submitting MIPS data.

Modernizing Medicine Contact:

Jake Smith - jake.smith@modmed.com - 231-742-2468



15% off Renuva, an off-the-shelf allograft adipose matrix engineered to treat small-volume aesthetic irregularities, without the need for liposuction.

MTF – Musculoskeletal Transplant Foundation Contact:

Jon Werner - Jonathan Werner@mtf.org Direct: 732-661-2329



New Life Regenerative Medicine is an FDA regulated and multi-state licensed tissue bank, educational provider offering CME/Us, Regenerative Consulting firm, and Medical Distribution Company. We host a Regenerative Aesthetics program where clinicians get certified at the University of South Florida's Center For Advanced Learning and Medical Simulation and teach clinicians in a state-of-the-art surgical center.

There, Clinicians can learn:

- Principals of Regenerative Medicine
- Micro-Needling
- PRP
- PRF
- Non-Surgical Bio Face Lifts
- Non-Surgical Bio Hair Restoration
- Sexual Function with Biologics
- Protocols
- Hands On Didactics with real Patients

We look forward to helping you elevate the standard of your practice to achieve better results in surgical and non-surgical procedures with Wharton's Jelly, Exosomes, and advanced Facial Imaging technology to increase your sales. Physicians who are a part of the Florida Society of Plastic Surgeons will receive 10% off of all biologics products and will have the \$2,500 consulting fee waved.

New Life Regenerative Medicine Contact:

Audre Ward – audrew@newliferegen.com – 727-831-8300



NextTrip is a subscription-based, corporate travel solution that provides users ability to book discounted travel (Air, Lodging and Car rentals) and manage expenses. The solution is offered with a free 90-day trial.

NextTrip Contact:

Brandon Tipsword - <u>brandon.tipsword@nexttrip.com</u> - 954-734-8968



Pipeline Medical is a purchase aggregator for small and mid-sized practices. We provide members with 20-50% average cost savings on their medical supplies, all while savings staff 8-12 hours weekly on administrative tasks. It is completely free to join, and all orders can easily be placed Pipeline Medical's online webstore.

Pipeline Medical Contact:

Zachary Ducharme - ZDucharme@pipelineMedical.com Direct: 646-887-7059



Offering two pricing programs: 1.00% qualified rate program or interchange + 0.10% program. FREE Equipment: EMV Desktop terminal or virtual terminal (with or without credit card reader)

Quantus Solutions Contact:

Michael DiPietro - mdipietro@guantussolutions.com 305-297-2137



Vizium360 and RealPatientRatings provide a full suite of tools to engage your patients through fully customizable surveys, provide you with patient feedback and analytics, protect and boost your online reputation, and enhance your online footprint.

Contact us for savings of up to 20%.

Vizium 360 and RealPatientRatings Contact:

Bronwen Southard – <u>bsouthard@vizium.com</u> 800-267-1228 ext 202



RCP helps your patients heal better with The Gift of Recovery. You will love the luxe, cheerful packaging aimed at elevating the patient experience! The RCP lineup caters to aesthetic patients preparing for and recovering from plastic surgery and cosmetic treatments. Each product has a unique purpose, designed to aid at a specific stage of the recovery process. When used together, these care products work synergistically to reduce discomfort, accelerate healing and optimize outcomes. NEW: Branded Foil-Stamped Gift Boxes & Recovery Bags!

All FSPS members receive a 15% First Order Discount and a complimentary social media affiliate link & promo code earning 45% royalties. Wholesale, Dropship & Affiliate Partnerships Available.

Recovery Care Products Contact:

Shannon Wamser - swamser@rcpcare.com 847-558-9195



Red Spot Interactive has developed a software system that connects your marketing and patient acquisition data into one intuitive platform. We make it easy for you to increase profits by understanding every step of the patient acquisition and retention process based on your exact ROI.

Red Spot Interactive Contact:

Ryan Lehr - rlehrl@redspotinteractive.com 561-899-4124



RSL Healthcare Consulting, LLC partners with medical and surgical facilities to help with all your compliance needs, assisting with regulatory standards, patient safety, improved work flow and exposure reduction in litigation in a cost-effective manner. We will keep you up to date and at the highest standard of patient safety, satisfaction and facility compliance. It is our goal to be: Your Partner in Patient Safety

RSL Healthcare Consulting Contact Person:

Randy S. Langsam, HRM at Randy@RSLHCC.com or 561-213-5125



Skinuva® is a physician-developed and clinically tested line of formulations that was developed to provide physicians the most advanced products for scars (Skinuva Scar) and hyperpigmentation (Skinuva Brite) for their patients. Skinuva is evolving skincare's gold standards by introducing solutions-driven and science-backed formulations. Skinuva products are currently sold in physician's offices across the US and globally and are recommended as their #1 scar product and skin brightening product. Skinuva Scar's and Skinuva Brite's patented formulations use highly selective synthetic Growth Factor technology and are backed by several published clinical studies, providing our doctors and patients safe and effective products.

Skinuva is offering all FSPS members 10% off their Skinuva orders plus 1 free unit with their purchase.

Skinuva Contact:

Helen Quinoy helen@skinuva.com (954) 592-9858



4245 S Grand Canyon Dr, Ste 202, Las Vegas, NV 89147 (+1) 702-329-6677 (West) | (+1) 646-810-5748 (East) www.skyways.info

Skyways is an experiences & professional Media and Publishing company that are offering each individual members practice or clinic, a complete client facing, informative publications that is completely branded for the individual practice and the surgeons involved. It will highlight skills and services provided and will be unique to the individual practice with all branding and full editorial copy.

WE WILL PROVIDE THIS IN FULL PRINTED FORMAT AND DIGITALLY, COMPLETELY FREE OF CHARGE!

Call today for more information or to simply book your project.

Skyways Contact: Troy Holland Troy@skyways.info



Stax is the #1 Ranked Payment Processor. Simplify your payments with an all-in-one platform and subscription-style merchant services while saving an average of 40% monthly on processing costs with Stax. Florida Society of Plastic Surgeons members receive a 20% discount on Stax pricing.

Stax Contact:

David Bruce

<u>david.bruce@staxpayments.com</u>

407-499-0367



Switch to the #1 Mobile EHR/Practice Management platform for plastic surgery by May 31, 2020 and we'll waive your payments for the first 3 months. Symplast is a HIPAA secure, true cloud practice software that automates your front desk, simplifies your clinical workflows, and streamlines your financial transactions and reporting. Plus, you'll get access to our brand new Symplast v2.0 features:

- Medical PRM Lead Tracking, Monitoring & Follow-Up
- Memberships/Loyalty Program
- Full Insurance RCM (Revenue Cycle Management)
- Advanced KPI Dashboard & Analytics
- Canfield Integration
- Windows & MacOS Desktop Apps
- · Redesigned S.M.A.R.T. Home Screen
- · Happy Birthday Automated Promotions (email & text)
- And more!

Symplast Contact:

hello@symplast.com 954-363-1420



The Laser Professionals provide preventative maintenance (PM) services, technical repair services, as well as buy, sell just about any piece of medical laser equipment. With over 10 years in the laser business, we pride ourselves on providing affordable, trustworthy & timely service for all your laser needs.

The Laser Professionals Contact:

Frank Greco - help@thelaserprofessionals.com 561-203-9776



TouchMD is a visual consultation, education, marketing and imaging software utilizing touchscreen technology that enhances the patient experience with the proven revenue generation.

TouchMD Contact:

Chris Orchard – corchard@toucmd.com 435-669-8700